Sales Product Editor for
Microsoft Dynamics CRM 2011 and CRM Online
is the Opportunity-to-Invoice order management CRM Product form editor Solution add-in
that improves business performance.

This single-screen-view CRM process reduces and eliminates standard CRM mouse movement, pop-up windows, and redundant key-strokes during creation and modification edits of order process records … yielding dramatic process improvement.

Sales Product Editor provides a highly efficient single-screen-easy CRM order flow process.

Sales Product Editor For Microsoft Dynamics CRM … BY **MTC** Management Technology Consulting

. . . is a Value Priced Solution to High ROI, Easy!

The Sales Product Editor's Settings function allows easy configuring order process Forms and placement of the CRM Product editor grid precisely in position amongst CRM order process standard and custom fields your business utilizes both in and outside the actual grid for very efficient process design. The editable grid works with all standard CRM Product field types with-in each CRM Entity from Opportunity to Invoice. CRM Security Role Settings allow configuration of user's record addition or editing privilege.

Because Sales Product Editor is from MTC, the global leader in low-cost, rapid-response Microsoft CRM customization for Partners and CRM end-users alike, custom process scripts and CRM Workflows could be applied to create significant order management process automation. Common customizations include automatic Price List selection, Product Look-up filtering, up-sell suggestion alerting, and essentially anything your business needs to be most efficient in the CRM order management process.

15 Day Trial Download

Unlimited Users for lowest cost . . .

Available at the Community:
www.DynamicsExchange.com/SPE.aspx
Available at MTC:
www.MTCCRM.com/SPE.aspx
Free email-based and Live Web Installation and Use Support
1st year Annual Maintenance included *AM licensed to match CRM Users at 25% annually. Upgrades and Support*

Only $ 700.00 plus $5.00 Per CRM User

Product Editable family and Customization Services: Services assure MTC has your Solution.

Editable Grid Pro
- In-place View editing in any Entity –
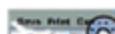*only* **$500 plus $7** per CRM user

Super Grid System
only $**1000+15 per CRM** User
Development services build what you need.

MTC
Management Technology Consulting LLC

Call 323-851-5008 8:00 AM to 5:00 PM
323-853-0076 5:00 AM to 8:00 AM
323-853-0076 5:00 AM to 8:00 AM

Find it on **Dynamics Exchange**.com
The Community Resource and Application Store for
CRM / XRM Success

Sales Product Editor
For Microsoft Dynamics CRM

Available in the
Microsoft Dynamics CRM Marketplace

MTC
Microsoft Dynamics CRM

Implementing Sales Product Editor Allows Users to:

✓ **Entry-Level Staff** adapt very quickly to the simple single screen with in-place editing and flow from start to finish in all CRM transaction order and operations management processes.

✓ **Customer Service Staff** can now easily be integrated to interact with the Sales Process tied more closely to the customer satisfaction support and services delivery functions.

✓ **Sales Administration** will be delighted with the new ease of creating, and refining order-management documents Opportunities, Quotes, Orders, Invoices.

✓ **Sales Staff** appreciates the significant improvement and simplification of creating, iterating, correcting, and managing the order process.

✓ **Sales Management** appreciates the ability to assure a process of the highest efficiency, performance, and security.

✓ **Marketing Management** that will expose the ability to more easily build data sets in all areas of CRM for market Analysis.

✓ **The CEO** might like to take credit for such an effective fix or credit those that made it happen.

✓ **The entire company** benefits from the enhanced productivity of the sales department when Sales Product Editor increases efficiency.

Sales Product Editor Feature Set:

✓ Add and edit records faster than ever before for an instant gain in productivity!

✓ Multiple new Product records can now be added without opening any new sub-windows or forms and edited without ever leaving the grid to substantially reduce data entry time.

Data accuracy is improved by the ease of data correction thereby encouraging data error maintenance in all levels of the company which improves the company image.

✓ Data formatting quality and uniformity greatly enhanced by the ability to audit and edit on-the-fly so easily improves marketing efforts and CRM User appreciation.

✓ The significant improvement in the efficiency of adding and editing records results in greater data sets being included in CRM resulting in more marketing reach.

✓ Building custom CRM data entry and edit grid capability opens new CRM function opportunities well beyond all the standard CRM Entities to whole new ways of addressing unique business issues building ROI to the CRM investment itself.

Handle Large Existing Product Catalogs with Filtering: Do you have a large choice of products that consumes time just searching the correct items to add to your orders?

Assuming fields that categorize Products are already in CRM, or could be added as standardized Pick-lists in CRM, add those fields in or above the Sales Product Editor grid, and have MTC develop and insert a custom script to use the categorization fields as limits to the Product Look-up view to save lots of search and selection time.

Handle Required Fields Automatically: Do you wish you weren't to select the "Price List" on every product look-up?

OEM and custom development available from MTC to support unique needs

www.MTCCRM.com/MTC_Services.pdf

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